

# **Open Seminar**

Doing Business in China



Have you been investing enough into <u>relationship building</u>? How can you and your company make

the best out of your business in the Far East? Take the time to learn more about your partner <u>country</u> and <u>practise</u> your English at the same time!

### Topics will include:

Cultural <u>differences</u> (including China, Singapore and Hong Kong); small talk, and relationship building; etiquette in <u>ne-gotiations</u> and meetings; and time for <u>knowledge</u> and experience <u>exchanges</u>.

This dynamic and eye-opening seminar will <u>broaden your</u> <u>horizons</u> and give you the tools you need to create effective and <u>sustainable</u> relationships in Asia.

Only five spaces left! Register now by emailing us at info@creative-english.at (Subject: China Seminar) or calling us at +43 5572 202 613.

Details:



Investment: € 380,00 (incl. VAT, materials, refresh ments, and CEC certificate) Max: 8 participants Registration Deadline: March 16, 2010

## Vocabulary

beat sth, to broaden horizons, to country differences initial insight intermediary knowledge exchanges measurable negotiations practise, to progress, to (make) pursue, to quit, to relationship building relentlessly reward, to satisfy, to sustainable topic unfortunately

ersiegen Horizont erweitern I and Unterschiede (hier) anfänglich Einblick Zwischenstadium Kentnisse austauschen messbar Verhandlungen üben Fortschritte machen fortführen aufgeben Beziehung aufbauen schonungslos belohnen zufrieden stellen nachhaltia Thema leider

# Overcoming the "Learning Plateau"



When you are learning something new, there will come a time when you feel you have hit a plateau. You feel as if you're not making any <u>progress</u> at all, no matter how hard you try. This can be a very frustrating experience, and <u>unfortunately</u> a lot of people give up learning and move on to something else. But the plateau does not exist; the learning curve slows down at an <u>intermediary</u> level. In other words, it's a natural phase of the learning process and you are, in fact, still making progress.

#### Language learning

It's been 20 years since your last English course? Don't worry! You know more than you think! In the beginning of your new start



you will acquire new skills, (re)learn the rules, experience the dynamics, and even pick up some new <u>insights</u>. At this stage of learning, you see and experience that you get better every week and the progress <u>satisfies</u> you. This is the most rewarding level for learners, but it can't last!

#### Hitting and beating the plateau

As you continue to learn, your <u>initial</u> progress is not very visible anymore. You're not learning a lot of new skills and, although there's room for improvement, you know the basics. You're no longer a beginner, you are at intermediate level. This "plateau" experience makes you feel that no matter how hard you try, there is no progress in learning. How can you <u>beat</u> that feeling? Here are some suggestions:

#### Focus on the fun

Focus on enjoying what you're doing, rather than on the progress you want to make.

#### • Take some time off

If you get frustrated, take some time off. If you're losing the fun, don't <u>pursue</u> your learning goals <u>relentlessly</u>. But don't <u>quit</u>!

#### Celebrate your intermediate level

You're not a beginner anymore! Be proud! At this time you can change from learning to gaining experience. And by doing so, you're building confidence.

• Set realistic, <u>measurable</u> goals and reward yourself for each step taken

A professional trainer will help to set realistic goals at this stage so that you can continue to measure your progress. And to keep up the motivation to continue learning, <u>reward</u> yourself for every step taken!

### Communication programs, coaching, seminars, etc.